# Product guide

# Specialist buy to let mortgages

Limited company, HMO and multi-unit



- ▶ Simplification of minimum ICR calculations
- ▶ Higher rate and additional rate taxpayers now calculated at 140%
- Reduction in assessment rates
- ▶ Short-term fixed rates now assessed at pay rate plus 1.55% (minimum 5.50%)



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## Tier 1

### Limited company products



	Key criteria									
Acceptable adverse		Income	Loan amount/LTV limits	Term		Portfolio	Rental calculation	Guarantor (applicant)		
guarantee the loan and the	0 in 72 months 0 in 72 months  1 in 12 months, 2 in 36 months (worst status)  areholders will be required to heir credit history will be taken mining product eligibility.	No minimum income requirements on loans up to and including £1,000,000. For loans over £1,000,000 a minimum income of £100,000 is required. The main applicant must be employed/self-employed.	Minimum loan size: £40,000 Maximum loan size: £3,000,000 60% £1,000,000 70% £750,000 75% £500,000 80% (unless otherwise stated)	Minimum: Maximum:	-	► Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.      ► Unlimited with other lenders.	Interest Cover Ratio (ICR) calculated at 125%.  Top slicing available across the entire product range. Not available to first-time buyers or remortgage applications. Please see our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of guarantors: 4		

LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code
	2-year fixed	4.19%	5.00%	4% in year 1 3% in year 2	BBR + 3.25%	5.74%	UZN50
70%	5-year fixed	4.29%	7.00%	5% in years 1 and 2, 4% in years 3 and 4, 3% in year 5	BBR + 3.25%	4.29%	UZN51
	2 year fixed	5.19%	3.00%	4% in year 1	BBR + 3.25%	6.74%	UZN52
	2-year fixed	5.69%	2.00%	3% in year 2	DDR + 3.25%	7.24%	UZN53
75%		4.69%	5.00%	E% in very 1 and 2	BBR + 3.25%	4.69%	UZN54
	5-year fixed	5.09%	3.00%	- 5% in years 1 and 2, 4% in years 3 and 4,		5.09%	UZN55
		5.29%	2.00%	3% in year 5		5.29%	UZN56
	2	6.19%	3.00%	4% in year 1	DDD + 7.2E9/	7.74%	UZN57
00%	2-year fixed	6.69%	2.00%	3% in year 2	BBR + 3.25%	8.24%	UZN58
80%	F	6.19%	3.00%	5% in years 1 and 2, 4% in years 3 and 4, 3% in year 5	DDD + 7.7F9/	6.19%	UZN59
	5-year fixed	6.39%	2.00%		BBR + 3.75%	6.39%	UZN60

*Assessment rate					
2-year fixed rates	Pay rate plus 1.55%. Minimum 5.50%.				
5-year plus fixed rates	Pay rate.				

### Tier 1

### HMO and multi-unit products



	Key criteria									
Acceptable adverse		Income	Loan amount/LTV limits	Term	Portfolio	Rental calculation	Applicant			
Defaults: CCJs: Missed mortgage/ secured loan payments: Unsecured arrears:	0 in 72 months 0 in 72 months 0 in 36 months 1 in 12 months, 2 in 36 months (worst status)	No minimum income requirements. The main applicant must be employed/ self-employed.	Minimum property values apply. See our criteria guide for full details.  Minimum loan size: £40,000  Maximum loan size: £1,000,000 70% £750,000 75% £500,000 80% (unless otherwise stated)	Minimum: 5 years Maximum: 35 years	<ul> <li>Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.</li> <li>Unlimited with other lenders.</li> </ul>	Rental calculation is based on individual circumstances.  Top slicing available across the entire product range. Not available to first-time buyers or remortgage applications. Please see our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of applicants: 2  Experience: Applicants must have held a current buy to let for at least 12 months prior to application			

	HMO and multi-unit										
LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code				
	2-year fixed	4.29%	5.00%	4% in year 1 3% in year 2	BBR + 3.25%	5.84%	UZN61				
70%	5-year fixed	4.39%	7.00%	5% in years 1 and 2, 4% in years 3 and 4, 3% in year 5	BBR + 3.25%	4.39%	UZN62				
	2	5.29%	3.00%	4% in year 1	DDD + 7.25%	6.84%	UZN63				
	2-year fixed	5.79%	2.00%	3% in year 2	BBR + 3.25%	7.34%	UZN64				
75%		4.79%	5.00%	5% in years 1 and 2,		4.79%	UZN65				
	5-year fixed	5.19%	3.00%		BBR + 3.25%	5.19%	UZN66				
		5.39%	2.00%			5.39%	UZN67				

	нмо										
LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code				
	2 year fixed	6.29%	3.00%	4% in year 1	BBR + 3.25%	7.84%	UZN68				
	2-year fixed	6.79%	2.00%	3% in year 2	DDN + 3.23%	8.34%	UZN69				
80%		6.29%	3.00%	5% in years 1 and 2,		6.29%	UZN70				
	5-year fixed	6.49%	2.00%	4% in years 3 and 4, 3% in year 5	BBR + 3.75%	6.49%	UZN71				

*Assessment rate					
2-year fixed rates	Pay rate plus 1.55%. Minimum 5.50%.				
5-year plus fixed rates	Pay rate.				

Multi-unit properties accepted in England and Wales. HMOs accepted in England, Wales and Scotland.

### Tier 1

### Limited company HMO and multi-unit products



	Key criteria									
Acceptable adverse		Income	Loan amount/LTV limits	Term	Portfolio	Rental calculation	Guarantor (applicant)			
guarantee the loan and the	0 in 72 months 0 in 72 months  1 in 12 months, 2 in 36 months (worst status)  areholders will be required to heir credit history will be taken mining product eligibility.	No minimum income requirements. The main applicant must be employed/ self-employed.	Minimum property values apply. See our criteria guide for full details. Minimum loan size: £40,000 Maximum loan size: £1,000,000 70% £750,000 75% £500,000 80% (unless otherwise stated)	Minimum: 5 years Maximum: 35 years	<ul> <li>Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.</li> <li>Unlimited with other lenders.</li> </ul>	Interest Cover Ratio (ICR) calculated at 125%.  Top slicing available across the entire product range. Not available to first-time buyers or remortgage applications. Please see our criteria guide for more information.	Minimum age: 21 years  Maximum age: 80 at the date of application (maximum term of 35 years)  Maximum number of guarantors: 4  Experience: Applicants must have held a current buy to let for at least 12 months prior to application			

	HMO and multi-unit											
LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code					
	2-year fixed	4.29%	5.00%	4% in year 1 3% in year 2	BBR + 3.25%	5.84%	UZN72					
70%	5-year fixed	4.39%	7.00%	5% in years 1 and 2, 4% in years 3 and 4, 3% in year 5	BBR + 3.25%	4.39%	UZN73					
	2 year fixed	5.29%	3.00%	4% in year 1 3% in year 2 BBR + 3.25%	DDD + 7.25%	6.84%	UZN74					
	2-year fixed	5.79%	2.00%		BBR + 3.25%	7.34%	UZN75					
75%		4.79%	5.00%	5% in years 1 and 2,		4.79%	UZN76					
	5-year fixed	5.19%	3.00%	4% in years 3 and 4,	BBR + 3.25%	5.19%	UZN77					
		5.39%	2.00%	3% in year 5		5.39%	UZN78					

	нмо									
LTV	Product type	Rate	Product fee	ERC	Reversion rate	Assessment rate*	Product code			
	2	6.29%	3.00%	4% in year 1	BBR + 3.25%	7.84%	UZN79			
00%	2-year fixed	6.79%	2.00%	3% in year 2	BBR + 3.25%	8.34%	UZN80			
80%	Г.,,,,,,,,	6.29%	3.00%	5% in years 1 and 2, 4% in years 3 and 4, 3% in year 5	BBR + 3.75%	6.29%	UZN81			
	5-year fixed	6.49%	2.00%			6.49%	UZN82			

*Assessment rate	
2-year fixed rates	Pay rate plus 1.55%. Minimum 5.50%.
5-year plus fixed rates	Pay rate.

Multi-unit properties accepted in England and Wales. HMOs accepted in England, Wales and Scotland.

### General information



For details of all our qualifying criteria please see our online criteria guide.

#### **Affordability**

#### ICR

Interest Coverage Ratio (ICR) will be calculated between 125%-140% dependent on the applicant's tax band and individual circumstances.

#### Personal ownership ICRs

Basic rate taxpayers 125% Higher rate taxpayers 140% Additional rate taxpayers 140%

#### Limited company ICR

Limited company applications 125%

#### Top slicing

The rental income for the property must be a minimum of 110% of the payment when calculated at the pay rate of the chosen product. Surplus income from an applicant's existing property portfolio, earned income, or a combination of the two can then be used to demonstrate affordability against the ICR required for the loan based on our current lending criteria at the assessment rate for the chosen product. Not available to first-time buyers or for remortgage applications.

#### Repayment methods

- Capital and interest.
- Interest only.

#### Portfolio lending limits

- ▶ Maximum of 20 buy to let loans per individual (including buy to let loans which the individual has guaranteed), with Precise Mortgages up to a combined value of £10,000,000.
- No limit on the number or value held with other lenders.

#### **Experienced landlords**

Some of our products are available to experienced landlords only. Applicants must have held a current buy to let for at least 12 months prior to application.

#### Legal representation

Full details of our conveyancing options can be found at precisemortgages.co.uk/ConveyancerPanel.

Valuation and assessment fee scale						
Valuation up to	Valuation and assessment fee	Homebuyers report* and assessment fee	Valuation up to	Valuation and assessment fee	Homebuyers report* and assessment fee	
£100,000	£370	£570	£700,000	£750	£1,155	
£150,000	£410	£600	£800,000	£810	£1,205	
£200,000	£445	£650	£900,000	£920	£1,255	
£250,000	£465	£705	£1,000,000	£975	£1,405	
£300,000	£485	£770	£1,250,000	£1,090	£1,655	
£350,000	£525	£815	£1,500,000	£1,200	£1,955	
£400,000	£560	£900	£1,750,000	£1,315	£2,055	
£450,000	£590	£955	£2,000,000	£1,540	£2,205	
£500,000	£630	£1,045				
£600,000	£695	£1,105	£2,000,000+	Refer to: http://www.precisemortgages.co.uk/Fees		

Standard valuation and assessment fee payable on application. The valuation fee is refundable if the valuation is not carried out; the assessment fee of £180 is non-refundable.

\* Homebuyers valuations are not available for HMO properties.

Other fees					
Telegraphic transfer fee	£25	Post offer product switch fee	£70		
Redemption administration fee	£40				

- Please refer to 'Tariff of mortgage charges' document for full details. A downloadable version is available on the Precise Mortgages website under 'Document downloads'
- All fees include VAT (where applicable)

#### Bank of England Base Rate (BBR) and the reversion rate

BBR reversion rates are variable rates that are linked to the Bank of England base rate. For new applications, any change to BBR will apply on our systems and documentation the next day. For existing accounts, any change to BBR will apply on the day of the change.

All of our BBR reversion rates have a floor. This means that if BBR were to fall to 0.00% or less the rate payable will be 0.00% plus the agreed set percentage above BBR. This means that the rate payable will never go below 0.00% plus the additional percentage rate of the reversion rate.

### Our packager panel



You can submit a buy to let mortgage case to us direct or through one of our approved packagers, who are listed below. From time to time, select packagers will have access to exclusive residential and/or buy to let mortgage products.

















**3** 0161 962 7800 www.3-mc.com

**Active Investments** 

**3** 0118 945 2288

www.active-investments.co.uk



**3** 01277 500 900

www.brightstarhub.co.uk

#### **Brilliant Solutions**

**3** 01792 277 555

mww.brilliantsolutions.co.uk

#### Complete FS

**2** 023 8045 6999

www.complete-fs.co.uk

#### Connect for Intermediaries

**3** 01708 676 135

mww.connectbrokers.co.uk

#### Dynamo for Intermediaries

**3** 01276 601 041

www.dynamoforintermediaries.co.uk













#### **Impact**

**3** 01403 27 26 25

www.impactpackaging.co.uk

#### Manor Mortgages

**8** 01275 399 203

www.manormortgages.com

#### Mortgage Trading

**3** 0113 2008 768

www.mortgagetrading.co.uk

#### Positive Lending

**8** 01202 850 830

www.positivelending.co.uk

#### Residential Home Loans

**3** 01273 495 420

mww.rhluk.co.uk

#### TFC Homeloans

**3** 0161 694 7900

math www.tfchomeloans.com

### Get in touch with our intermediary support team



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