# Product guide

## Residential Mortgages



### Range highlights

- ▶ **NEW!** Products to support customers with wider levels of adverse
- ▶ **NEW!** Products available up to 85% LTV
  - ▶ 2 year fixed rates from 3.29%
  - ▶ 5 year fixed rates from 3.44%
- ▶ **NEW!** Products available with refund of valuation which could be ideal for remortgages

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### Prime Tier 1



		Ке	y criteria		
Acceptable adverse		Loan amount LTV limit	Term	Applicant	New build accepted on all products
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	Minimum loan size: £25,001 Maximum loan size: £1,000,000 70% £750,000 80% £500,000 85%	Minimum: 5 years Maximum: 35 years	Minimum age: 21 years  Maximum age: 70 at the end of the mortgage term, providing this is within the stated retirement date.  We may consider applicants up to age 75 upon referral, subject to underwriter review and stated retirement date.  Maximum age of 85 for non-contributory applicants.  Maximum number of applicants: 2  Minimum income: £15,000 (primary applicant)	New Build Priority Processing Service: 0330 024 0349  Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions can be considered for a further 3 months.  Please refer to our residential mortgage criteria guide for more information.

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
75%	2 year Fixed	2 years	3.29%			4% in year 1 3% in year 2	DDD + 4.00%	CAT65
75%	5 year Fixed	5 years	3.44%			4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 4.90% -	CAT66
80%	2 year Fixed	2 years	3.59%	£005	Refund of valuation (maximum of £630)	4% in year 1 3% in year 2	BBR + 5.15% -	CAT67
80%	5 year Fixed	5 years	3.74%	£995 4%	Refund of Valuation (maximum of 2000)	4% in years 1 and 2 3% in years 3 and 4 2% in year 5	DDN + 3.13%	CAT68
85%	2 year Fixed	2 years	4.09%			4% in year 1 3% in year 2	BBR + 5.25%	CAT69
65%	5 year Fixed	5 years	4.24%			4% in years 1 and 2 3% in years 3 and 4 2% in year 5	DDR + 5.25%	CAT70

### Prime Tier 2



	Key criteria									
Acceptable adverse		Loan amount LTV limit	Term	Applicant	New build accepted on all products					
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months  0 in 12 months, 1 in 36 months (worst status)  Not counted but may affect customer's credit score  Allowed if satisfied over 36 months ago	Minimum loan size: £25,001 Maximum loan size: £1,000,000 70% £750,000 80% £500,000 85%	Minimum: 5 years Maximum: 35 years	Minimum age: 21 years Maximum age: 70 at the end of the mortgage term, providing this is within the stated retirement date. We may consider applicants up to age 75 upon referral, subject to underwriter review and stated retirement date. Maximum age of 85 for non-contributory applicants. Maximum number of applicants: 2 Minimum income: £15,000 (primary applicant)	New Build Priority Processing Service: 0330 024 0349  Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions can be considered for a further 3 months.  Please refer to our residential mortgage criteria guide for more information.					

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code	
75%	2 year Fixed	2 years	3.49%			4% in year 1 3% in year 2	DDD + 4.00%	CAT71	
75%	5 year Fixed	5 years	3.74%			4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 4.90%	CAT72	
80%	2 year Fixed	2 years	3.79%	£995	Refund of valuation (maximum of £630)	4% in year 1 3% in year 2	BBR + 5.15% -	CAT73	
80%	5 year Fixed	5 years	4.19%		£993	Refund of Valuation (maximum of 2000)	4% in years 1 and 2 3% in years 3 and 4 2% in year 5	DDN + 3.13%	CAT74
85%	2 year Fixed	2 years	4.29%			4% in year 1 3% in year 2	BBR + 5.25%	CAT75	
65%	5 year Fixed	5 years	4.69%			4% in years 1 and 2 3% in years 3 and 4 2% in year 5	DDK + 5.25%	CAT76	

### Almost Prime Tier 3

Repayment methods



	Key criteria									
Acceptable adverse		Loan amount LTV limit	Term	Applicant	New build accepted on all products					
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan size: £25,001	Minimum: 5 years Maximum: 35 years	Minimum age: 21 years Maximum age:	New Build Priority Processing Service: 0330 024 0349					
CCJ:  Missed mortgage/ secured loan arrears: Unsecured arrears: Debt Management Plans: (DMPs) Applicant must not have an three months before applic	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)  1 in 12 months, 3 in 36 months (worst status)  Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago  y defaults, CCJs or secured arrears recorded in the ation.	Maximum loan size: £1,000,000 70% £750,000 80%	Maximum. 33 years	70 at the end of the mortgage term, providing this is within the stated retirement date.  We may consider applicants up to age 75 upon referral, subject to underwriter review and stated retirement date.  Maximum age of 85 for non-contributory applicants.  Maximum number of applicants: 2  Minimum income: £15,000 (primary applicant)	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions can be considered for a further 3 months. Please refer to our residential mortgage criteria guide for more information.					

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code
75%	2 year Fixed	2 years	3.99%			4% in year 1 3% in year 2	DDD   E 2E%	CAT77
75%	5 year Fixed	5 years	4.29%	BBR + 5.25%  4% in years 1 and 2 3% in years 3 and 4 2% in year 5	CAT78			
90%	2 year Fixed	2 years	4.39%	1993	Refultd of Valuation (maximum of £030)	4% in year 1 3% in year 2		CAT79
80%	5 year Fixed	5 years	4.79%			4% in years 1 and 2 3% in years 3 and 4 2% in year 5	BBR + 5.35%	CAT80

### Almost Prime Tier 4



	Key criteria									
Acceptable adverse		Loan amount LTV limit	Term	Applicant	New build accepted on all products					
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	Minimum loan size: £25,001	Minimum: 5 years Maximum: 35 years	Minimum age: 21 years Maximum age:	New Build Priority Processing Service: 0330 024 0349					
CCJ:  Missed mortgage/ secured loan arrears: Unsecured arrears:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)  1 in 12 months, 3 in 36 months (worst status)  Not counted but may affect customer's credit score	Maximum loan size:           £1,000,000         70%           £750,000         80%		70 at the end of the mortgage term, providing this is within the stated retirement date.  We may consider applicants up to age 75 upon referral, subject to underwriter review and stated retirement date.	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats.  Offer validity: 6 months from the date of valuation, extensions					
Debt Management Plans: (DMPs) Applicant must not have an three months before applic	Allowed if satisfied over 36 months ago y defaults, CCJs or secured arrears recorded in the ation.			Maximum age of 85 for non-contributory applicants.  Maximum number of applicants: 2  Minimum income: £15,000 (primary applicant)	can be considered for a further 3 months.  Please refer to our residential mortgage criteria guide for more information.					

LTV	Product type	Term	Rate	Product fee	Product features	ERC	Reversion rate	Product code	
75%	2 year Fixed	2 years	4.29%			4% in year 1 3% in year 2	BBR + 5.25%	CAT81	
75%	5 year Fixed	5 years	4.64%		Refund of valuation (maximum of £630)	4% in years 1 and 2 3% in years 3 and 4 2% in year 5	DDR + 3.23%	CAT82	
80%	2 year Fixed	2 years	4.79%	£995 Refund of valuati		Refulld of Valuation (maximum of 2000)	4% in year 1 3% in year 2	BBR + 5.35%	CAT83
80%	5 year Fixed	5 years	5.24%			4% in years 1 and 2 3% in years 3 and 4 2% in year 5	DDR + 3.33%	CAT84	

### General information



For details of all our qualifying criteria please see our online criteria quide. For details of our Help to Buy products, please see the relevant product quide.

#### Repayment methods

- Capital and Interest please see specific products for LTV limits.
- ▶ Interest Only maximum LTV 65% (not available on Help to Buy products).
- ▶ Part and Part maximum LTV 75%, any Interest Only element must not exceed 50% LTV.

Affordability will be calculated according to the repayment method selected.

Where a mortgage includes an interest only element a suitable repayment vehicle needs to be in place to repay the mortgage balance at the end of the term. For full details, please see our online criteria guide.

Interest Only and Part and Part are not available on Help to Buy products.

#### Repayment vehicles

- Sale of the subject property
- ► Sale of additional property
- ► Savings/investments
- Pension

The value of the repayment vehicle, at the time of application will need to cover the Interest Only loan amount (inclusive of any fees), at the end of the mortgage term.

Please see our criteria guide for full details of acceptable repayment vehicles.

#### Legal representation

Full details of our conveyancing options can be found at precisemortgages.co.uk/Residential/Conveyancer

#### Let to buy

Any application that involves the applicant retaining their existing residential home on a buy to let basis will be classed as a Let to Buy. We are able to consider lending on the existing property and/or the onward purchase. The maximum LTV is 80% on any application that is part of a Let to Buy transaction.

We will require a consent to let from the existing lender or evidence of refinancing on a buy to let basis.

The remortgage and purchase must complete simultaneously.

#### Valuation and assessment fee scale

Minimum property value outside London reduced to £50,000 (£150,000 inside London).

Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee	Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee
£100,000	£370	£570	£500,000	£630	£1,045
£150,000	£410	£600	£600,000	£695	£1,105
£200,000	£445	£650	£700,000	£750	£1,155
£250,000	£465	£705	£800,000	£810	£1,205
£300,000	£485	£770	£900,000	£920	£1,255
£350,000	£525	£815	£1,000,000	£975	£1,405
£400,000	£560	£900	C1 000 000 1	Refer to:	
£450,000	£590	£955	£1,000,000 +	www.precisemortgages.co.	

Other fees								
Telegraphic transfer fee	£25	Post offer product switch fee	£70					
Redemption administration fee	£114							

- Please refer to 'Tariff of mortgage charges' document for full details. A downloadable version is available on the Precise Mortgages website under 'Document downloads'
- All fees include VAT (where applicable)

#### Procuration fee

As a guide we pay procuration fees to your chosen Network, Club or Packager within 10 working days. You may receive your payment sooner or later depending on when your chosen submission route distribute their procuration fees to you.

Procuration fee: 0.50%

#### Bank of England Base Rate (BBR) Trackers and the Reversion Rate

BBR Trackers and reversion rates are variable rates that are linked to the Bank of England base rate. For new applications, any change to BBR will apply on our systems and documentation the next day. For existing accounts, any change to BBR will apply on the day of the change.

All of our BBR tracker products have a floor. This means that if BBR were to fall to 0.00% or less the rate payable will be 0.00% plus the agreed set percentage above BBR. This means that the rate payable will never go below 0.00% plus the additional percentage rate of the tracker mortgage.

### Our Packager Panel



You can submit a residential mortgage case to us direct or through one of our approved packagers, who are listed below. From time to time, select packagers will have access to exclusive residential and/or buy to let mortgage products.

















**8** 0161 962 7800 www.3-mc.com

**Active Investments** 

**3** 0118 945 2288

www.active-investments.co.uk



**3** 01277 500 900

www.brightstarhub.co.uk

#### **Brilliant Solutions**

**3** 01792 277 555

mww.brilliantsolutions.co.uk

#### Complete FS

**2** 023 8045 6999

www.complete-fs.co.uk

#### Connect for Intermediaries

**3** 01708 676 135

mww.connectbrokers.co.uk

#### Dynamo for Intermediaries

**3** 01276 601 041

www.dynamoforintermediaries.co.uk













#### **Impact**

**©** 01403 27 26 25

www.impactmoneygroup.co.uk

#### Manor Mortgages

**8** 01275 399 203

www.manormortgages.com

#### **Mortgage Trading**

**3** 0113 2008 768

www.mortgagetrading.co.uk

#### Positive Lending

**8** 01202 850 830

www.positivelending.co.uk

#### Residential Home Loans

**3** 01273 495 420

mww.rhluk.co.uk

#### TFC Homeloans

**©** 0161 694 7900

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Get in touch with our intermediary support team



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